## MBA- 1<sup>ST</sup> SEM

S.N	SUBJECT - NAME	BOOK-NAME	AUTHOR- NAME	PUBLISHER- NAME
1.	Managing Organization	-Managing Organization	Chaturvedi & Saxena	Himalaya Publication
2.	Managerial Economics	- Managerial Economics	D.N . Dwived	Vikas Publication, 7th Edition
3.	Business Accounting	<ul> <li>A text book of Accounting for Management</li> </ul>	S.N Maheshwari &S K Maheshwari	Vikas
4.	Business Environment	- Economic Environment of Business	S K. Mishra & V KPuri	Himalaya Publishing House, 3rdEdition
5.	Business Statistics	Statistical Method	S. P.Gupta	Sahitya Bhawan
6.	Marketing Management	Principle of marketing	Philip Kotler	Pearson Education
7.	Communication for Management	- Business Communication	Rajendra Pal	Sultanchand& Sons Publication
8.	Fundamentals oF Computer &Information System	-Fundamental of Computer& Information Systems	Shrivastava	Wiley Dreamtech

# MBA 2<sup>ND</sup> SEMESTER

S.N	SUBJECT NAME	BOOK NAME	AUTHOR- NAME	PUBLISHER NAME
1.	Managing Human Resources	HRM	<ol> <li>Talwar</li> <li>Prakash</li> <li>Bhattacharya</li> </ol>	Thakur prasad
2.	Business Laws	Business Laws	<ol> <li>Kapoor N.D</li> <li>Dr. G.K.</li> <li>Varshney</li> </ol>	Sahitya Bhawan
3.	Customer Relationship Management	C.R.M	1. Peelen Ed 2. Alok kr. Rai	Sahitya Bhawan
4.	Financial Management	F.M	1. Dr. S.P . Gupta 2. Khan & Jain	1. Sahitya Bhawan 2. TMH
5.	Operation Research	O.R	1.Man Mohan, P.K. Gupta, Kanti Swarup	Sultan Chand and Sons
6.	Cost & MANAGEMENT Accounting	Cost & MANAGEMENT Accounting	Prof.M.L. Agarwal & Dr K.L .Gupta	Sahitya Bhawan
7.	Operation Management	Logistics Management	Bhattacharya S.K	Sahitya Bhawan
8.	Research Methodology	Research Methodology	Kothari C.R	Thakur Publications

## MBA—3<sup>RD</sup> SEM

S.N	SUBJECT-NAME	BOOK-NAME	AUTHOR-NAME	PUBLISHER- NAME
1.	Entrepreneurship Development	Managing Organization	Chaturvedi&Saxena	Himalaya Publication
2.	International Business Management	International Business,	Kumar R and Goel	UDH Publications
3.	Rural Development	Guide to Rural Business	Jonathan Reuvid	Kogan Page
4.	Project Management	Project Management	Chaturvedi & Jauhari	Himalaya Publishing
5.	Leadership and personality developmen	Leadership in Organisations	Yukl G	Pearson, 6th Ed
6.	Industrial relation and labour enactment	Industrial Relations and Labour Laws	S C Srivastava	Vikas
7.	Security analysis and investment management	Investment Analysis and Portfolio Management	P Chandra	Tata Mc Graw Hill, 2008
8.	Management of financial institution & services	Fundamentals of Financial Instruments	Parameswaran	Wiley India
9.	Consumer behaviour & customer loyalty	Consumer Behaviour	Kazmi & Batra	ExcelBook
10	Integrated marketing communication	Foundations of Advertising Theory & Practice;	Chunawala & Sethia	Himalaya Publishing House

## MBA-4<sup>TH</sup> SEM

S.N	SUBJECT-NAME	BOOK-NAME	AUTHOR- NAME	PUBLISHER- NAME
1.	Strategic Management	Business Policy and Strategic Management	A Kazmi	Tata Mc Graw Hill, 2nd Ed
2.	Insurance & Risk Management	Principles of Risk Management& Insurance	Neelam Gulati	Excel Books
3.	Hospitality & Tourism Managemen	Hospitality and Tourism	R Kadam	UDH Publishers edition 2013
4.	Behavioral Finance	The Psychology of Persuasion	Collins	Collins Business Essentials
5.	Negotiation & Counseling	Counseling and Guidance	S N - Rao	Tata Mc Graw Hill
6.	Tax Planning and Management	Public Finance	H L -Bhatia	Vikas
7.	Retailing & Distribution Management	Retail Management Strategic approach	Berman	Prentice hall